



HICRON
Technical Supremacy

SAP® Recognized Expertise
Automotive

SYSTEM SAP FOR AUTOMOTIVE SUPPLIERS

– THE KNOWLEDGE OF THE INDUSTRY PROCESSES IS THE KEY

Since 2006, we have been supporting automotive companies from all over the world, by implementing SAP solutions dedicated to them. We have an important advantage. We know the processes of all industry representatives: cars and parts manufacturers, importers, dealers, and service providers. Because we understand industry-specific processes, we can suggest the right IT solutions. They ensure that the company, its contractors, and customers will achieve their business goals. Our services include business consultancy, implementation, and rollouts of systems, creating custom solutions, integration, and maintenance.

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We were surprised that Hicron carried out the contracted tasks in greased-lightning time. Professional implementation of such a vital functionality was extremely important to us.

Bartłomiej Irczyk,
IT Group Director at Maflow

SAP implementation was a big step forward for us. But the extensions and additions to the systems are actually the components from which we profit most. They help us conquer the market.

Bogusław Stelczyk,
Management Board President at Stelweld

IS YOUR SYSTEM KEEPING UP WITH YOUR NEEDS?

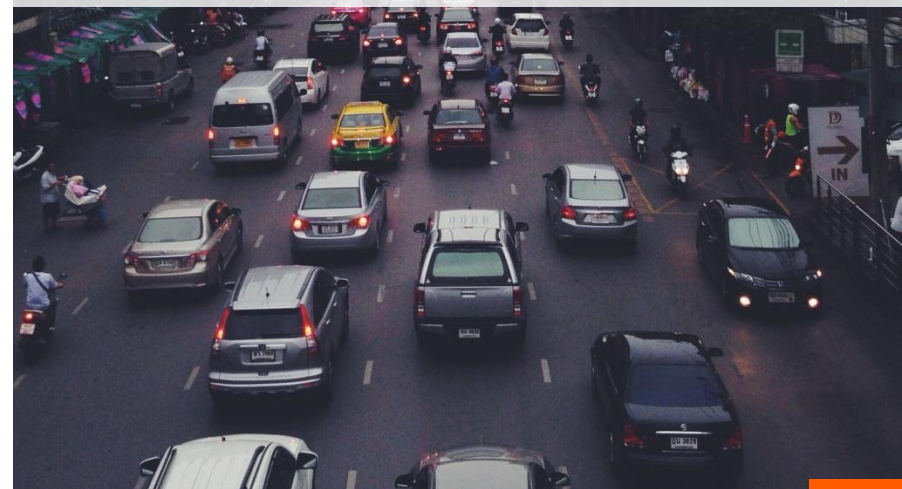
Car components manufacturers expect a lot from ERP systems – especially in the areas of Logistics, exchanging data between the manufacturer and recipient, and label management. Are there any areas where your system could provide better support to your business? Answer the following questions to find out, if your system needs an optimization:

- ▶ Can you locate products from a given series, both internally and at the customer?
- ▶ Do you have a complete, detailed, and up-to-date information about costs (of production/transportation) and profitability?
- ▶ Does the order completion process run without a delay, and each product has its place in a warehouse?
- ▶ Is the document and information flow between the Company and recipient (car manufacturer) seamless?
- ▶ Does your Partner provide the support when the necessity of changing the EDI system configuration, or its integration with the ERP system arise?
- ▶ Czy Twoja Firma działa zgodnie z zasadami przeciwdziałania marnotrawstwu zasobów (Lean Manufacturing, Kanban etc.)?

If the above questions raise your doubts about the quality of the support provided by your EPR system, then please contact us.

TRUST THE EXPERIENCE

- ▶ Experience in the implementation of comprehensive SAP projects for the automotive industry since 2006 (over 70 clients, long-term cooperation, projects on 6 continents)
- ▶ Understanding the automotive industry specifics and its processes; knowledge of the requirements set by vehicle manufacturers and the terms of cooperation with them
- ▶ The distinction SAP Recognized Expertise in Automotive awarded to SAP partners who have significant competencies, many references and extensive experience in the industry
- ▶ Cooperation with SAP SE as a dedicated partner for automotive companies



BENEFITS OF COOPERATION

- ▶ **relatively lower costs and time** necessary for the implementation – roughly 30% for a given scope (thanks to the custom solutions, such as Project Accelerators, Migration Cockpit)
- ▶ **maximizing satisfaction** with the cooperation between the component supplier and the customer
- ▶ consulting based on the **knowledge of business processes** typical for all automotive industry representatives (vehicle manufacturers, importers, dealers, service providers, manufacturers of parts)

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OUR OFFERING – SAP S4HANA IMPLEMENTATION

During the implementation of SAP systems at automotive suppliers and manufacturers we place great emphasis on the logistics areas. If you request it, we will perform a thorough analysis of business processes with an emphasis on cost optimization, application of the Kaizen philosophy or Lean Manufacturing. We place particular emphasis on solutions supporting the management of the production process, primarily covering the areas of:

Sales Operations Planning | Material Requirement Planning | Automatic issue of Purchase, Requisition | Automatic issue of purchase order | Conversion of plan to process orders | Batch Management and Quality Management | Process instruction sheets | Automatic recording of material | Consumption (Backflush) | Process order confirmation | Process Order Settlement

We offer the implementation of dashboards and logistic reports for checking and confirming the delivery time, production date or current place of goods “in transit”, which is of great importance for effective communication and information flow between the automotive supplier and the recipient – vehicle manufacturer or importer.

OUR OFFERING – LABEL AND PACKAGING MANAGEMENT

In the logistics area, we pay a special attention to issues related to labeling, packaging management, and quality – so shipments can be carried out in accordance with the precise requirements of vehicle manufacturers and importers. We have experience in the implementation of solutions such as RFID tags, labels for identification, control and tracking of products and batches, as well as in the optimization and implementation of global label management processes.

OUR OFFERING – EDI SYSTEMS

We know the requirements of the automotive companies related to EDI systems – a well-configured system for exchanging invoices, orders, notifications, and complaints, is the key to the operations of any Automotive supplier. We configure and implement SAP And EDI systems in a way so the integration between the suppliers’ and the customer’s systems runs smoothly and seamlessly, with maximum transparency, in accordance with the requirements of the manufacturer or importer.

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BENEFITS OF COOPERATION

- ▶ **Optimally modeled business processes** – compliance with customer requirements and the principles of business efficiency
- ▶ the opportunity to take advantage of our **knowledge of management standards** in the automotive industry in the world

OUR OFFERING – SAP SYSTEMS ROLLOUTS

For years we have been successfully carrying out projects of transferring SAP systems from the main system to the company's foreign branches. We have our own methodology of rollouts, which includes template preparations. We implemented both full rollouts, as well as those with local modifications. We also carried on projects of developing local solutions and then incorporating them into the corporate standard with implementation in the headquarters and other units. We advise at every stage of the project, helping to define risks, establishing a schedule and planning for the safe integration of branches and company's units.



SUPPORT on each stage of the project, as well as after its completion



SAP IMPLEMENTATION with taking into account business goals and management standards



CONSULTANCY based on the knowledge of the automotive industry

CONTACT US...

- ... to get to know how we can help your company in operating more efficiently
- ... to receive the details of our offer and cooperation opportunities
- ... to learn the stories of our clients from the automotive industry



Send us an email to hicron@hicron.com, we will be happy to tell you about the ways to improve the automotive business.