



**HICRON**  
Technical Supremacy

**SAP® Recognized Expertise**  
Real Estate Management



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## **SAP REAL ESTATE MANAGEMENT. COMPREHENSIVE REAL ESTATE MANAGEMENT SUPPORT.**

A solution for large multi-branch companies and retail chains, which combines a multitude of storage areas used alone or made available to tenants. SAP REAL ESTATE MANAGEMENT helps to manage assets in the financial, technical, and sales sense. Our experience includes nearly 20 implementation, development, and integration projects completed both in Poland and abroad.



Thanks to an integration with Microsoft Office tools, SAP RE-FX solution can be used directly in communication with customers and contractors working at particular facilities. There is also an option to generate dynamic Excel reports or MS Word correspondence, which facilitates SAP RE-FX data.

**Paweł Kresak**  
Managing Partner, Hicron

### SAP REAL ESTATE MANAGEMENT:

- ▶ Is an application dedicated to real estate management
- ▶ Is successfully used by clients from various industries from 50 countries
- ▶ Complete information on own, leased and managed real estate constitutes a base for effective space utilisation decision making.
- ▶ It is dedicated to commercial real estate management and corporate needs
- ▶ Supports and is being developed in accordance with global market trends
- ▶ It is customised according to the customer's and users' needs (measurement units, pricing, location, conditions, use cases, characteristic, functions, legislation
- ▶ Enables commitment control, inter-party correspondence, and notifies of important data
- ▶ Multi-currency - this extension facilitates input of data including foreign currencies
- ▶ Ability to issue VAT and adjustment invoices in accordance with Polish VAT legislation

**SAP has 20 years of experience in the market of IT products for property management. SAP REAL ESTATE MANAGEMENT is the most popular complete system of this type on the market.**

### BENEFITS OF IMPLEMENTATION

- ▶ **Reduction of administrative and accounting costs** related to property management (ERP system integration, document management solutions, service providers relations).
- ▶ **Single, consistent property database**, reliable information about property effectiveness (reporting, cost vs. income overview, investment profitability analysis).
- ▶ **Per unit property cost clearance process standardisation and improvement** (contract and invoice generation, reports, maintenance contract



## POSSIBILITIES FOR INVOICING, SETTLEMENTS IN DIFFERENT CURRENCIES. DEPENDING ON THE PREFERENCES OF BUSINESS PARTNERS AND MANAGER POLICY

### COMMUNICATION FORMS:

- ▶ Invoice
- ▶ Invoice correction
- ▶ Information on valorisation
- ▶ Calculation of costs
- ▶ Settlement of rent from turnover
- ▶ Turnover notification prompt (reminder)
- ▶ The contract extension
- ▶ Individual correspondence

### SAP REAL ESTATE MANAGEMENT – WHOM IS IT FOR?

SAP Property Management RE-FX is a solution successfully used by companies representing many industries, including

- ▶ Banks
- ▶ Retailers
- ▶ Industrial production
- ▶ Fuel distribution companies
- ▶ Energy industry

What all these companies have in common is their multitude of sites, warehouses, plants, divisions or stores located in own or rented facilities. SAP REAL ESTATE MANAGEMENT facilitates property management, which in turn encourages cost reduction connected with real estate maintenance and to estimate the profitability of particular sites.

SAP REAL ESTATE MANAGEMENT solution enables the realisation of business objectives in companies of different business profiles, depending on their preference.

### WHY SAP REAL ESTATE MANAGEMENT?

- ▶ **Full property management process:** from investment planning, through implementation monitoring, space, contract, tax, maintenance, administration, to reporting
- ▶ **Integration of business processes:** investment, maintenance, accounting, logistics and integration of business partners
- ▶ Securing property management by internal procedures in all aspects, **a tool for controlling and reporting data** in the area of real estate



## REAL ESTATE MANAGEMENT FEATURE-RICH

- ▶ Integration with CAD systems
- ▶ Multicurrency
- ▶ Support for various correspondence forms
- ▶ Integration with other ERP systems than SAP
- ▶ Analysis and reporting
- ▶ Can be operated with Fiori
- ▶ Document management
- ▶ Cost settlement (advances, meter readings, by area, depending on another value)

## MANAGING EVENTS

- ▶ Lease
- ▶ Rental (also internal booking on MPK)
- ▶ Contracts for the purchase of media and services
- ▶ Real estate management contracts
- ▶ Contracts for the sale of real estate
- ▶ Local taxes and fees property tax
- ▶ Perpetual use
- ▶ Land access
- ▶ Offer
- ▶ Other e.g. payments for non-contractual use, deposit agreement

## FULL CONTRACT LIFE CYCLE

- ▶ Creating a contract
- ▶ Activating the contract
- ▶ Posting in accordance with the conditions
- ▶ Change of contract terms
- ▶ Settlement of services
- ▶ Contract termination monitoring
- ▶ The contract extension
- ▶ Termination

## REAL ESTATE ATTRIBUTES

- ▶ Partners
- ▶ Law
- ▶ Object functions
- ▶ Value of the property characteristics
- ▶ Location
- ▶ Terms of use
- ▶ Units of measurement
- ▶ Location types / classes

## TRUST OUR EXPERTS

Customer references and SAP certification confirm our international experience and competence in the field of Real Estate Management.

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## SAP RE-FX IS FULLY INTEGRATED WITH OTHER PARTS OF ERP IT SYSTEMS

**SAP REAL ESTATE MANAGEMENT** enables document management, allowing the document to be associated with a real estate object and a given process. The data can be stored in many versions and called up online from the object level.

**Types of documents:** invoices, orders, contracts, bills, correspondence, photos, plans, drawings, projects, and more.



### CONTACT US

At Hicron, we help companies face business challenges. This is how we develop, it's our passion. Your company needs support in running a business, you are looking for information about available IT tools, you want to know more about our experience and projects? Contact us! We will respond as soon as possible.

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